



PPC/TPC

User Groups

Annual Conference
Monday 10 - Tuesday 11
October 2011



PPC/TPC - A Question of Partnering:

Contracts to achieve savings and create jobs

Enjoy controversy and commonsense with our keynote speaker and renowned 'Building' columnist:

Tony Bingham QC



© Jackie Stefano

PPC/TPC Award Presentation and dinner

Combining entertainment with team-building through comic poet performer:

John Hegley

"scandalously talented" – Sunday Times
"awesomely mundane" – The Independent



Venue:

Tortworth Court Four Pillars
Wootton-under-Edge. GL12 8HH
www.tortworth-court-hotel.four-pillars.co.uk
Near M5/M4 junction and Bristol

www.ppc2000.co.uk

This is an extraordinary year for the PPC and TPC forms of contract, with a long list of major procurements adopting these contract forms and with a new Government Construction Strategy focusing on early contractor procurement. The mechanisms in PPC and TPC for clients to combine post-award savings with new jobs and training opportunities, while delivering high quality results, are even more essential in the current climate.

This year the annual PPC/TPC conference is taking a fresh approach which we hope you will enjoy. We start with dinner on the evening of Monday 10 October 2011 and the presentation of our "Awards for Innovation in Partnering" using the PPC and TPC contracts. Your papers and case studies could win a £1,000 prize or one of two £500 prizes. Dinner will be followed by entertainment from the peerless comic poet John Hegley (delegates not familiar with his work can look at his website or countless YouTube clips) – described by the Sunday Times as "scandalously talented" and by The Independent as "awesomely mundane".

Our full day of conference and workshop sessions on Tuesday will take delegates through the life cycle of project procurement/implementation identifying the ways in which PPC2000 and TPC2005 can help clients secure major savings, job and training opportunities and other benefits at each stage, namely:

- Setting the procurement strategy – the game plan
- Team selection
- Improving performance – staying fit
- Managing risks and solving problems – surviving the season

We will have the benefit of the latest PPC2000 case studies including the recently completed iconic RNIB Vision School in Coventry; The MoJ £3bn Prisons Alliance (now being reprocured and expanded to include Court Services) and Circle's use of TPC for DLOs, outsourcing and joint ventures on its 64,000 homes.

Delegates will hear about important changes in the industry linked to the Government's Construction Strategy including how TPC2005 will benefit the Highways Maintenance Efficiency Programme; how early contractor procurement under PPC2000 will support the recently launched Client-Based Approach to Employment and Skills and how the new Guide to TPC2005 can support its use for planned, cyclical and responsive activities ranging from construction to FM and IT.

This conference contributes towards your annual CPD requirements. A CPD certificate will be included in the delegate papers.

Bookings can be made using the form attached or online through our website: www.ppc2000.co.uk/conferencehtml.

Delegates will be able to attend three of the four available workshops as well as participating in the plenary sessions and there will be plenty of opportunities for networking over the event.

PROGRAMME

Monday 10 October 2011

- 18.30 Registration at the Tortworth Court Four Pillars Hotel, Bristol
- 19.30 PPC/TPC Award Presentations for Innovation in Partnering
- 20.00 Dinner
- 21.00 After dinner entertainment provided by **John Hegley**

Tuesday 11 October 2011

- 08.30 Registration for day delegates
- 09.15 Welcome: Shane Hughes, PPC/TPC Steering Group Chairman
- 09.20 **Keynote Session: Tony Bingham QC**
- 10.00 **Workshops**
- 11.00 Refreshments and networking
- 11.30 **Workshops**
- 12.30 Call for lunch
- 14.00 **Workshops**
- 15.00 Refreshments and networking
- 15.30 **Panel Quiz: A Question of Partnering**
- 16.30 Conference close

CONFERENCE ENQUIRIES AND BOOKINGS

Shona Broughton Administration Manager, Association of Consultant Architects
60 Godwin Road, Bromley, Kent. BR2 9AB
T/F: 020 8466 9079 Email: PPCUG@acarchitects.co.uk www.ppc2000.co.uk

WORKSHOP 1: Setting the Procurement Strategy - The Game Plan

This session will be chaired by Antony Silk of AmicusHorizon and will include a presentation by Gary Wilkinson of Circle reviewing how his organisation went about setting a procurement strategy to deliver investment and maintenance for its 64,000 households, nine regional partners and three commercial subsidiaries.

It will look at how Circle considered options for a DLO, for complete outsourcing, for joint ventures and for use of wholly-owned subsidiaries – and will identify the role and potential for TPC2005 in supporting each of these options.

Circle's priorities include transformation of its business, life chances for its customers and delivery of improved value. This session will illustrate how confidence in contractual machinery under TPC2005 can help clients to select options that best reflect their goals and key drivers. This will contrast the strategy adopted by Catalyst where Tom Smith will explain the benefits achieved through procuring their TPC2005 contracts on a component-led basis.

This session will also look at the wide range of other procurement activities (including FM and IT) supported by TPC2005, the features of the new TPC Guide and the ways in which TPC supports a strategic approach to highway maintenance.

WORKSHOP 2: Team Selection

This session will comprise a heated debate between industry representatives Paul Nicholls (United House), Tyron Stalberg (PML Group), Francis Brown (PRP) and Peter Sharman (Mulalley) as to what criteria and what procurement processes will help clients make the right choice of consultant or constructor. Delegates are encouraged to join the debate which will range across issues including:

- How should you determine the right procurement strategy and options?
- What should influence the decisions you make?
- What is the right price/quality split?
- When should competitive dialogue be used?
- How do you prepare your 'selection team' and what are the challenges of involving 'service users' in procurement?
- How do you cut through the marketing hype to select the real delivery team?
- Common pitfalls and the things that can go wrong?

WORKSHOP 3: Improving performance - Staying fit

This workshop will examine the ways in which performance improvement can be built into PPC forms of contract, and how timetabled activities combined with clear measurement can produce impressive results.

The session will be chaired by Steering Group member Geoff Nobbs and will involve presentations by Kevin Murray of the Ministry of Justice and Bill Heyes of Kier who have worked on some of the largest MoJ prisons projects. It will explore:

- Outturn results achieved on the £3bn Prisons PPC Alliance
- Particular features of the £200m Featherstone 2 Prison Project
- Assessments of value and performance by MoJ under the Alliance and PPC contracts
- Systems being developed for the £900m Prisons/Courts Alliance reprocurement
- Supply chain re-engineering across the national and three-regional MOJ alliances
- Adoption of the Client-Based Approach to improved employment and skills output
- An objective comparison of PPC and NEC.

WORKSHOP 4 - Managing risks and solving problems - Surviving the season

This session will show how PPC2000 and TPC2005 have successfully stayed away from court and arbitration for over 11 years through offering a fact-based, consensual approach to risk management and problem resolution. It will be chaired by Dr David Mosey of Trowers & Hamlins LLP and will include presentations by Patrick MacDonald of RNIB and Peter Millett of Shepherd Construction on lessons learned during the course of the delivery of the iconic RNIB Vision School Project in Coventry. It will cover:

- The importance of client leadership at all stages of the Project
- The importance of the PPC Partnering Timetable and Project Timetable in tracking design development and underpinning cost certainty
- The role of the Core Group in tackling problems
- The role of the Partnering Adviser and independent specialist advisers
- The harnessing of personal commitment through PPC2000 processes to achieve project quality.

A Question of Partnering? - Panel Quiz

Whoever thought partnering couldn't be fun? The closing plenary session is an interactive quiz to test current knowledge of PPC2000, TPC2005, partnering and associated subjects. The format will be a fusion between, "A Question of Sport", "Who Wants to be a Millionaire?" and "Have I Got News for You!" Teams will comprise a panel of experts, although there will be plenty of audience participation where panel members get to "Ask the Audience!".

Sitting in the hot seat and acting as Quizmaster, will be Steering Group member and Managing Director of Cameron Consulting, Neil Thody.

Although this will be a fun session it is expected that the questions and answers will help reinforce how PPC2000 and TPC2005 are used in practice and therefore provide delegates with a broader understanding of these contracts. This session is not to be missed and certainly worth booking the later train for!

WHO SHOULD ATTEND the PPC/TPC ANNUAL CONFERENCE?

All PPC/TPC User Group members are invited and will be given priority when booking. This conference will also be of interest to clients, contractors, architects, partnering advisers, partnering consultants, RSLs and other affordable housing providers - especially if embarking on partnering using PPC2000, SPC2000 or TPC2005. Places are limited and early booking is recommended.

BOOKING FORM: PPC/ TPC CONFERENCE

Tortworth Court Four Pillars, Wooton-Under-Edge, 10 - 11 October 2011



Complete, copy and post/fax/email this booking form for each Delegate to the Conference office:-

Conference Booking Office: Shona Broughton, Association of Consultant Architects
60 Godwin Road, Bromley, Kent. BR2 9LQ
T/ F: 020 8466 9079 E:ppcug@acarchitects.co.uk

Conference Venue: Tortworth Court Four Pillars, Wooton-under-Edge, South Gloucestershire, GL12 8HH
T: 01454 263000

All bookings, including accomdation requests, must be made through the booking office/

The venue is located close to junction 14 of the M5.

By Car

From the North: Leave the M5 at junction 14, B4509 Yate. Turn left at B4509 towards Yate/Wotton. Pass Tortworth Visitors Centre on right. Take next right, hotel is situated on right hand side, 1/2 a mile away.
From the South: Leave M5 at junction 14, signposted to Dursley. At the T junction turn right onto the B4509 and follow directions above.

By Train: Bristol Temple Meads (17 miles); Bristol Parkway (11 miles)

Car Parking: Free and ample parking at the venue.

Conference Fees

All bookings will be acknowledged in writing

- £395.00 + VAT PPC/TPC User Group Member: Overnight stay and full day conference fees
- £455.00 + VAT Non User Group Member: Overnight stay and full day conference fees
- £275.00 + VAT PPC/TPC User Group Member: Full day conference fees
- £335.00 + VAT Non PPC/TPC User Group Member: Full day conference fees

Total Enclosed £_____ Payment by cheque only to: 'Association of Consultant Architects'
or/
BACS Payments to: Association of Consultant Architects
Account No: 01529279 Sort Code: 30-92-13 (include your company name as a reference)
All bookings - must be sent to the Booking Office - will be acknowledged in writing.

or

Invoice me for my booking as ticked above.

Terms & Conditions: Full payment must be received within 30 days of invoice date or 2nd September whichever date is earlier, after which your reservation cannot be guaranteed. A refund of fees will be made only for cancellations received in writing at least 14 days before the event (less a 20% cancellation fee to cover administration costs). No refunds will be made for cancellations received within 14 days of the event and failure to attend after confirming the booking will be subject to the same terms.

Delegate Name _____ Delegate Job Title _____

Company _____

Address _____

Postcode _____

T _____ F _____ E _____

Are you a PPC/TPC User Group Member? Yes ___ No ___ (tick as appropriate)

If you are attending as a **substitute** for a PPC/TPC User Group Member **from the same company**, please state that member's name here: _____

Do you have any special requirements (eg access or dietary)? _____

Signed: _____ Dated: _____

- Tick here if you wish to be sent information about PPC/TPC User Groups
- Tick if you prefer not to receive any further information about PPC/TPC Contracts and PPC/TPC User Groups